



What we can do for you

If you are a buyer

We can provide complete information on all of our listings. We currently have one of the largest inventories of available properties in Arizona, with property types ranging from Class "A" to value added. In addition, we can provide you with information on all properties currently on the market as well as "off market" properties.

If you are a seller

We can provide a confidential opinion of value of your property to help you decide whether your best course of action is to hold, refinance or sell.

If you are in need of market info

We maintain the most comprehensive market information database available. We are available to meet with you at your office or ours to provide you with a complete overview of what is happening in the Arizona multi family market. Our experience and market knowledge can be utilized to help you better understand the market in order to make informed decisions about your investments.

Experience Capabilities

Combined 30 years of multi-housing experience.

Total sales of over 25,000 units.

Experience representing all types of sellers/buyers running from institutions to private investors.

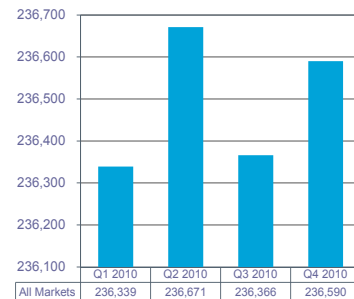
Exceptional marketing strategies – custom tailored to each property and designed to achieve the highest selling prices in the shortest time frame.

Unique buyer database designed to target highest paying buyers - specifically 1031 buyers.

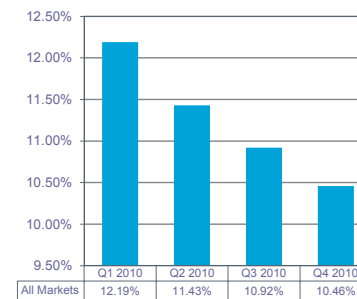
We combine strong local coverage and market knowledge with an excellent national and international platform through Cassidy Turley BRE Commercial Multi-Housing Group.

Market Snapshot - 4th Quarter 2010

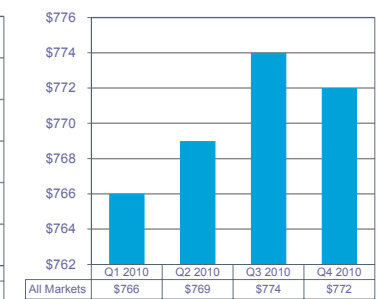
Total Inventory



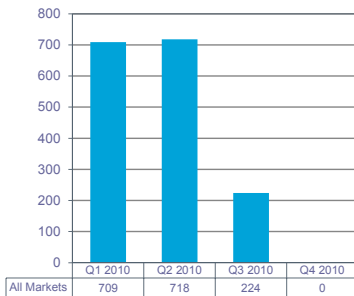
Vacancy



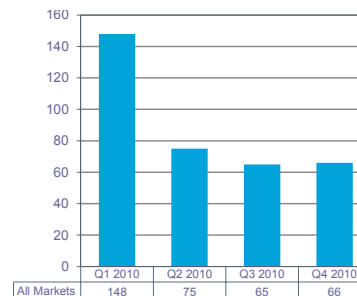
Average Rent



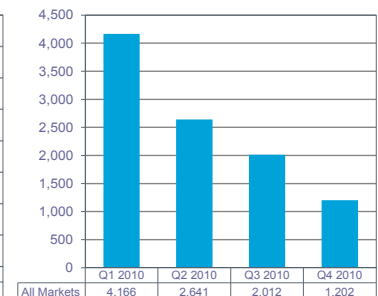
Completions



Permits

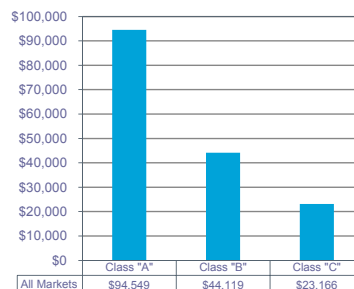


Absorption

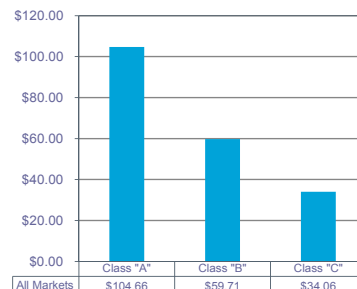


Investment Summary - # of Sales/Average Price by Property Class

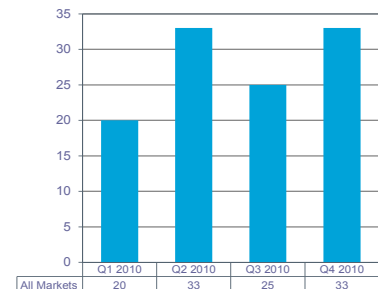
Price Per Unit



Price Per Foot



Number of Sales (50+ Units)



MULTI-HOUSING
Investment Group

DAVID FOGLER / STEVEN NICOLUZAKIS

David Fogler

Executive Vice President
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dogler@brephoenix.com

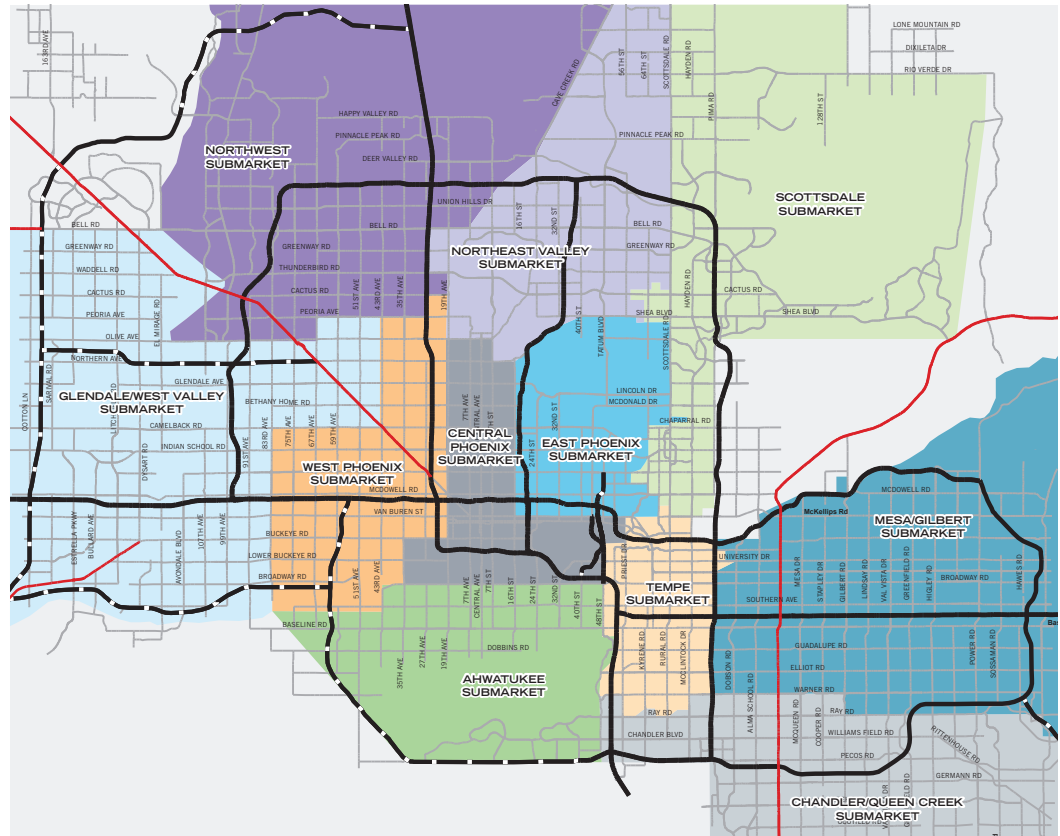
Steven Nicoluzakis

Executive Vice President
602.224.4429
snicoluzakis@brephoenix.com



Metro Phoenix Market

Inventory	236,590
Vacancy	10.46%
Rental Rate	\$772
Absorption	10,021
Units Completed	1,651
Permits	354



	Inventory	Vacancy	Rental Rate	Absorption	Units Completed	Permits
Ahwatukee	10,775	8.41%	\$800	202	0	0
Central Phoenix	12,827	11.10%	\$822	231	68	133
Chandler/Queen Creek	15,847	5.68%	\$888	579	0	0
East Phoenix	14,421	14.15%	\$763	656	80	80
Glendale/West Valley	25,631	13.16%	\$754	1,761	827	0
Mesa/Gilbert	38,429	9.81%	\$705	1,645	200	0
Northeast Valley	26,175	9.24%	\$792	1,176	0	0
Northwest Valley	25,858	9.25%	\$799	1,756	276	0
Scottsdale	15,654	5.81%	\$932	296	0	0
Tempe	22,167	6.55%	\$830	961	200	75
West Phoenix	28,806	17.96%	\$612	758	0	66